

Sales Representative – Joint Replacement
Location – Asheville, NC

Job Description

Represent CrossLink and grow our Stryker Joint Replacement business by selling hip and knee and proprietary robotics technology products to surgeons, hospitals and healthcare professionals to help save lives.

- Meet or exceed sales goals for the territory by executing effective sales strategies.
- Effectively manage all resources, assets and materials in all hospitals and regularly report circumstances to sales leadership.
- Develop and maintain expert knowledge Joint Replacement products, current market and industry trends.
- Build strong relationships with surgeons, hospital administration and procurement teams to optimize effective business plans while being available for on-call and operating room consultations.
- Facilitate customer education sessions that support sales goals, and other programs.
- Comply with all company policies, adhere to applicable federal laws and all professional standards of conduct including Advamed and all manufacturers' compliance policies.
- Other duties will be assigned as they arise.

Job Requirements

- 4-year degree or equivalent professional experience
- 2-5 years successful sales experience, preferably medical device or prior success as an associate sales representative
- Competitive spirit
- Strong negotiating skills
- Disciplined; and able to work under pressure
- Charismatic with a constant willingness to learn
- Mobile
- Flexible

Send resume and cover to: jobs@crosslinklifesciences.com